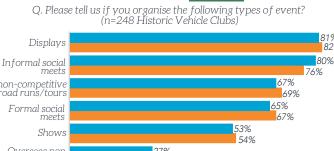
## IS THERE A PROBLEM?



What then is the problem? Are Clubs just not seen as relevant to today's historic vehicle driver? Clubs were mostly started by like minded individuals with a shared interest in vehicles, whether generally or specifically by make or model. Clubs offered the opportunity for enthusiasts to compare notes on their vehicles, seek help with problems and often obtain assistance with repairs. Clubs provided magazines and social meetings or events for the interest and benefit of members. Our survey shows that Clubs are continuing to do all these things:

## CLUBS ARE STILL VERY ACTIVE!



UK non-competitive road runs/tours Formal social Overseas non -competitive tours 23% Static concours 26% 2020 Autoiumble Off-road driving 2016 competitions UK competitive road events

But in fact is that the problem? Clubs are doing what they have always done yet most are not thriving and growing. We have to conclude: 'if clubs keep doing what they have always done the results will always be the same'.

Communication between a club and its members has changed. 85% of Clubs have a website, similar to the number in 2016 (86%), but managing and maintaining this resource with relevant content must be challenging.

There has been a significant increase in the use of Social media where now over two thirds of Clubs have a presence against barely half in 2016. There is an emphasis in use with larger clubs far more readily adopting social media than small clubs (80% vs 45%).

One major change is the reduction in the number of clubs offering a library service, down from 40% of clubs to only 23%. Are Clubs finding members do not want the library service now that so much information, mostly free, is available on the web?

have club

Off-road

speed events Overseas competitive



Club websites are a valuable tool for clubs

offer Facebook



Around 7 in 10 clubs now provide content on Facebook

offer library



Around 1 in 4 clubs now offer a library service to members

## **ATTRACTING YOUNGER MEMBERS**

Our research does show that 11% of clubs either have a youth group or make special arrangements for younger members. Set against that 89% that do not. It is the larger clubs that cater best for younger members (24% do so), which perhaps contributes to the potential for a polarisation effect - the large get larger, whilst medium size clubs get smaller and smaller clubs eventually disappear.



special arrangements for younger members

## HOW ARE LARGE CLUBS DIFFERENT

Large clubs tend to be single make and benefit from the 'halo' effect of current vehicle production. These larger clubs tend to be national or international and have well developed communication routes. They are more familiar with social media and tend to have some dedicated staff or volunteers helping. Small clubs tend to be less formal groups. Many are multi-marque clubs based in a specific area or region. In these clubs communication by social media has fallen from 2016 to 2020 (from 50% to 45% of clubs).

Large clubs also offer more activity, for example, 93% of large clubs participate in displays (on average 23 per annum), where 76% of small clubs do so (on average 6 displays per annum). This pattern repeats down the range of club activities from informal social activity to static concours. The impact of this may influence membership patterns or perceived value of club membership.

In conclusion, some clubs will be thriving, many are not. This overview starts to illustrate some of the reasons that are in play in the club scene. The FBHVC is available to advise and share experiences between clubs, contact us at research@fbhvc.co.uk

For more information on the survey. or other opportunities to get involved research@fbhvc.co.uk